

Quotations & Estimating

Objective

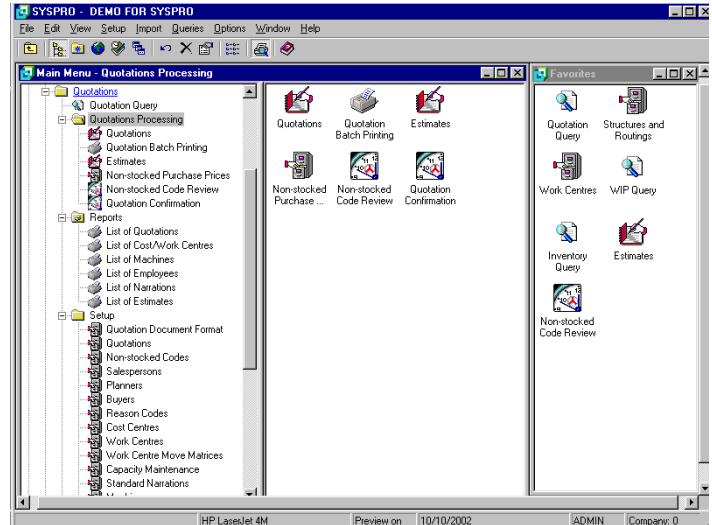
To provide the flexibility of producing quotes with multiple offers for stocked and/or customized (estimated) items for existing or prospective customers.

The Value of SYSPRO Quotations & Estimating

- Quotes on existing and/or non-stocked items
- Retains Bill of Materials for non-stocked make items
- Retains supplier contacts for non-stocked as well as bought items
- Provides access to the Product Configurator at line level
- Identifies time and materials for manufacturing an item
- Estimates expected labor, material and overhead costs
- Safeguards profits with built-in profit percentages
- Retains analysis on lost quotes
- May be selectively included in MRP for planning
- Preview of reports to screen and e-mail capabilities

Matching SYSPRO to Your Business

- Recall non-stocked item information for use in multiple quotations
- Has an on-line cost roll-up to determine price and lead-time
- Multiple user-defined formats for printing quotes
- Expiration dates control quoted costs
- Ability to re-value based on current inventory or standard costs
- Five offers per quotation with default quantity breaks
- Copy and modify previous quotation
- Import from CAD generated files (or other ASCII files)
- Recall configurations previously defined using the product configurator
- Automatically create work orders, purchase orders and sales orders, on acceptance of the quote
- Job chaining for multi-level custom BOMs
- Automatic issue of lower jobs to their parent, on completion
- Notes, comments and instructions may be added and printed on reports and quotation formats
- Create inventory item and generate bill of material from estimate



Audit Trails and Reporting

- Retains quotes for as long as required
- Detailed and summarized reports available
- Estimate details may be included in quotation reports
- On-screen queries show all quote and estimate details
- Analysis reporting available

Integration

- Integrates with the Work in Progress, Bill of Materials, Sales Orders & Invoicing, Inventory Control and the Requirements Planning modules
- E-mail reports and fax documents with the Office Automation module